



InnoCare Pharma

2024 Interim Results

Stock Code: 9969.HK, 688428.SH

August 21, 2024



Disclaimer

These materials are for information purposes only and do not constitute or form part of an offer or invitation to sell or issue or the solicitation of an offer or invitation to buy or subscribe for securities of InnoCare Pharma Limited (the “Company”) or any of its holding company or subsidiaries in any jurisdiction. No part of these materials shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

The information or opinions contained in these materials has not been independently verified. No representation or warranty, whether expressed or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. The information and opinions contained in these materials are provided as of the date of the presentation, are subject to change without notice and will not be updated or otherwise revised to reflect any developments, which may occur after the date of the presentation. The Company, any of its affiliates, directors, supervisors, senior managers, officers, employees, advisers and their respective representatives shall not have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from or in reliance upon any information contained or presented in or derived from these materials or otherwise arising in connection with these materials.

These materials contain statements that reflect the Company’s current beliefs and expectations about the future as of the respective dates indicated herein. These forward-looking statements are based on a number of assumptions about the Company’s operations and businesses and on factors beyond the Company’s control, and are subject to significant risks and uncertainties, and, accordingly, the actual results may differ materially from these forward-looking statements. You should not place undue reliance on any of such forward-looking information. The Company assumes no obligation to update or otherwise revise these forward-looking statements for new information, events or circumstances that emerge subsequent to such dates.

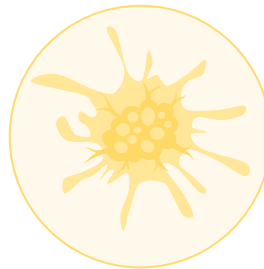
A person wearing a full-body blue protective suit, a hood, a face mask, and glasses is standing in a complex industrial facility. They are holding and reviewing a large sheet of paper. The background is filled with intricate machinery, pipes, and structural elements, suggesting a pharmaceutical or high-tech manufacturing environment. The lighting is bright and even.

Business Update and Outlook

Our Mission & Vision: Science Drives Innovation for the Benefit of Patients

To Become
a **Global Biopharmaceutical Leader**
that Develops and Delivers
Innovative Therapies for Patients **Worldwide**

Oncology



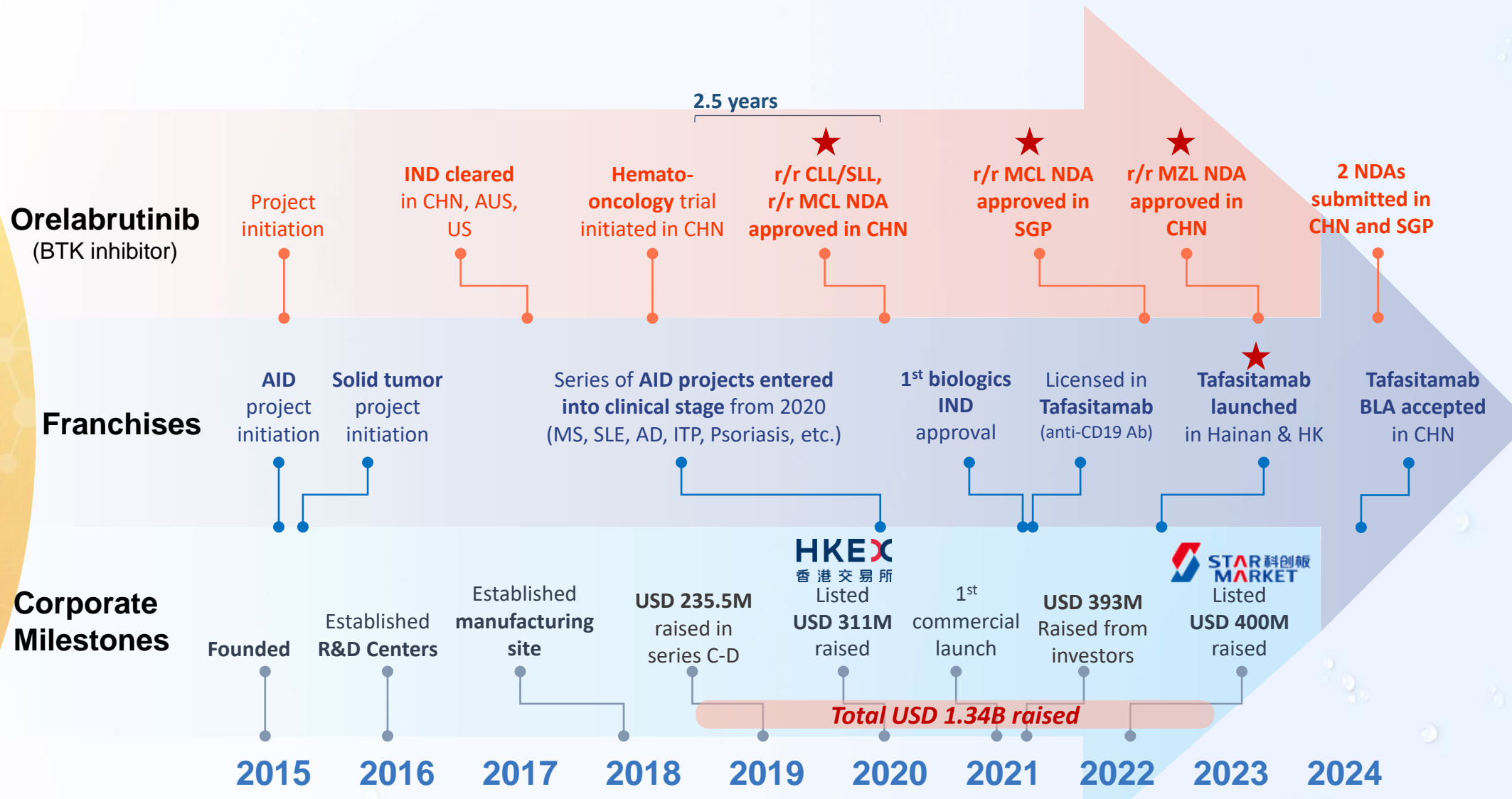
Autoimmune

Our Therapeutic Focus

Exciting 9 Years Journey of Innovation and Development



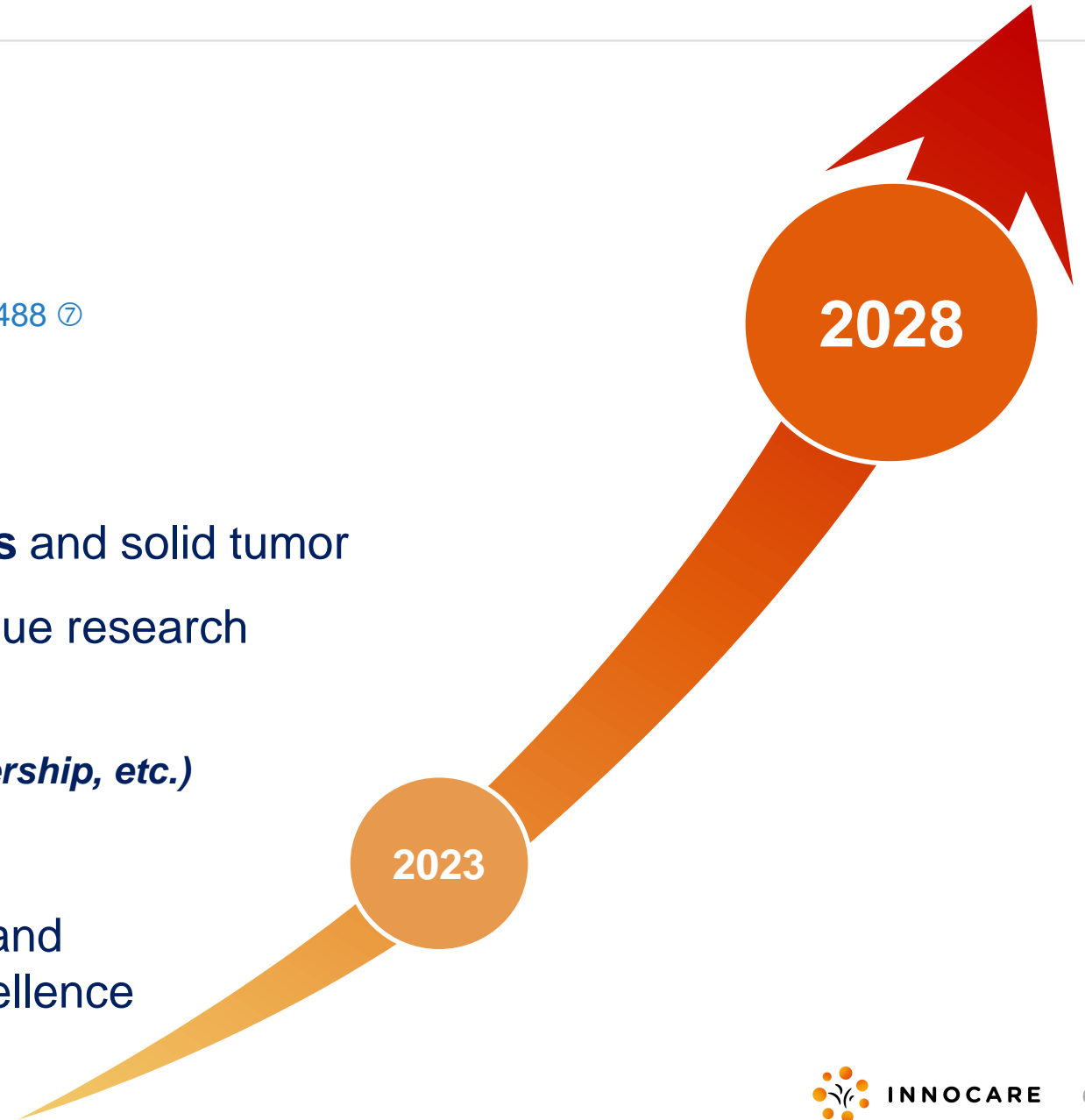
Founded in 2015



AID: autoimmune disease; AUS: Australia; CHN: China; SGP: Singapore; IND: investigational new drug; NDA: new Drug Application CLL/SLL: chronic lymphocytic leukemia/small lymphocytic lymphoma; MCL: mantle cell lymphoma; MZL: marginal zone lymphoma; r/r: refractory or relapsed; MS: multiple sclerosis; systemic lupus erythematosus, AD: atopic dermatitis; ITP: immune thrombocytopenia
Financials cut off 2023Q3

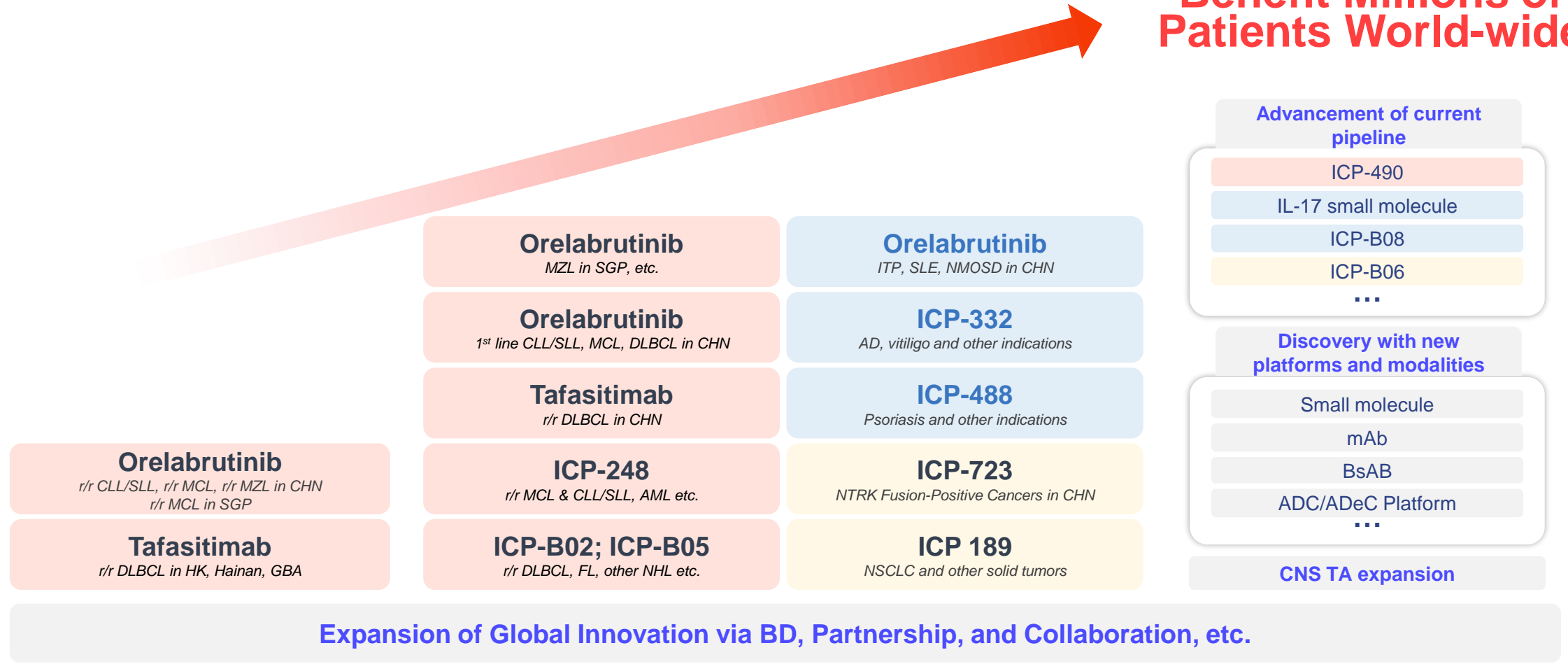
2.0 Objective: Provide More Innovative Drugs to Patients

- ✓ **≥ 6 commercial products**
 - Marketed: Orela-Hema^①, Tafa* (Hainan, HK)
 - Tafa^② (China mainland), ICP-723^③
 - Orela-AID ^④ (ITP, SLE, MS); ICP-248 ^⑤, ICP-332 ^⑥, ICP-488 ^⑦
 - Others: ICP-490, ICP-189, ICP-B02, ICP-B05...
- ✓ **A recognized leader in hemato-oncology**
- ✓ A strong competitor in **autoimmune diseases** and solid tumor
- ✓ Additional 5-10 **well-positioned assets**, unique research platforms
- ✓ **3-4 products globalization** (*out-license, partnership, etc.*)
- ✓ **Significant revenue increase**
- ✓ Further strengthen R&D, BD, manufacturing and commercialization platforms, operational excellence



Strong Growth Momentum Secured by Robust Portfolio and Fueled by Global Innovation & Collaboration

Benefit Millions of Patients World-wide



Up to 2024

Short- to Mid-term

Mid- to Long-Term

Hemato-oncology franchise

Autoimmune diseases franchise

Solid tumor franchise

Business Highlight in H1 2024:

Outstanding performance underpins foundations for future sustainable growth

Increasing Commercial Growth

- Orelabrutinib revenue achieved **RMB417M** with **30%** yoy growth in H1 2024, **49%** yoy growth in Q2 2024
- Expect Orelabrutinib revenue will continue to grow with:
 - ✓ **First and only** BTKi for **r/r MZL** in China
 - ✓ **Class I option of r/r MZL** in the CSCO Guidelines for Malignant Lymphoma for 2024
 - ✓ New **NRDL** implemented, r/r CLL/SLL, r/r MCL and r/r MZL are all covered with **no price cut**
 - ✓ **Commercial team strengthened, clear marketing strategy and strong execution** with efficient approach

Strong Financial Result

- Total revenue reached **RMB419.7M in H1 2024**
- Gross profit margin continues to improve, increased to **85.7%**
- Loss of period decreased by **37.6%** compare to last year
- Cash and related balance* of **RMB8B** providing strong bases for future development and flexibility

Significant Progress of Clinical Trials

Orelabrutinib

- Accelerated 1st line trials in hemato-oncology
- 2 NDAs submitted
- Combo with ICP-248 in 1L CLL/SLL, patients enrollment for PII completed

Tafasitimab

- BLA for r/r DLBCL accepted under priority review
- PIII trial is ongoing

ICP-248 (BCL-2)

- Dose escalating and expanding is on going
- US clinical trial initiation
- AML IND submitted, move to clinical stage in 2024

Orelabrutinib

- ITP Ph III targeting enrollment completion in 2024/2025Q1
- SLE Ph IIb targeting enrollment completion and interim analysis in 2024

ICP-332 (TYK-2 JH1)

- Ph III in AD initiated
- IND for Ph II/III trial in Vitiligo submitted
- US clinical trial started

ICP-488 (TYK-2 JH2)

- PoC in Psoriasis achieved, Ph II data readout by end of 2024

ICP-723 (NTRK)

- Entered into Pre-NDA stage, targeting NDA submission in 2025Q1

ICP-189 (SHP2)

- Combo with 3rd gen EGFRi** FPI, promising results observed, targeting PoC in 2024

* Cash and Related balance included cash and bank balance, other financial assets balance and interest receivable

** combo with furmonertinib

Financial/Commercial Highlight

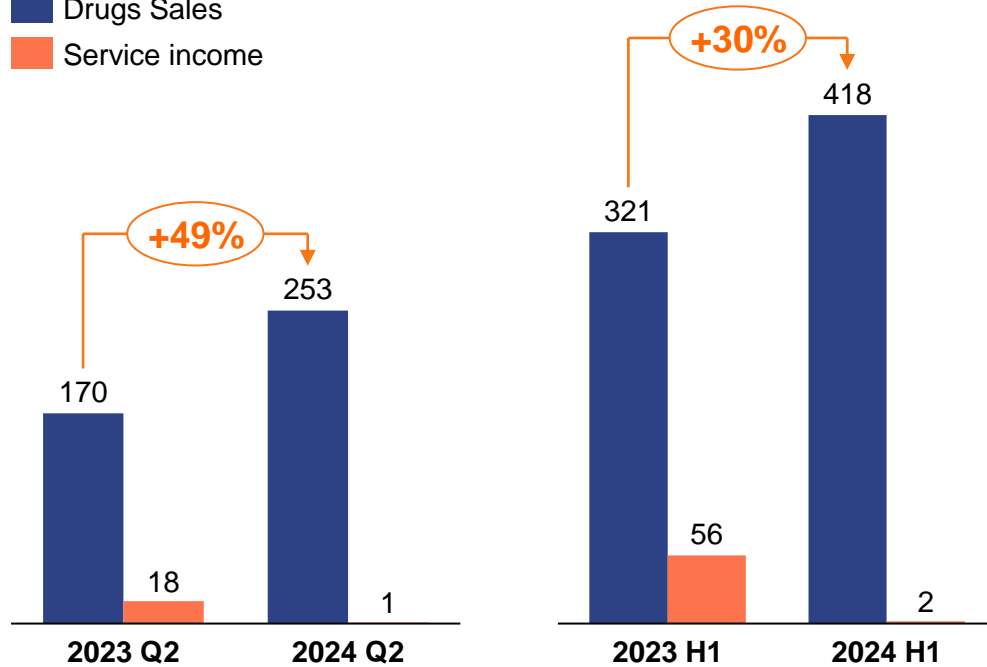


Q2 Drug Sales Increased by 49%, H1 2024 Total Loss Decreased by 38%

Revenue

In RMB millions

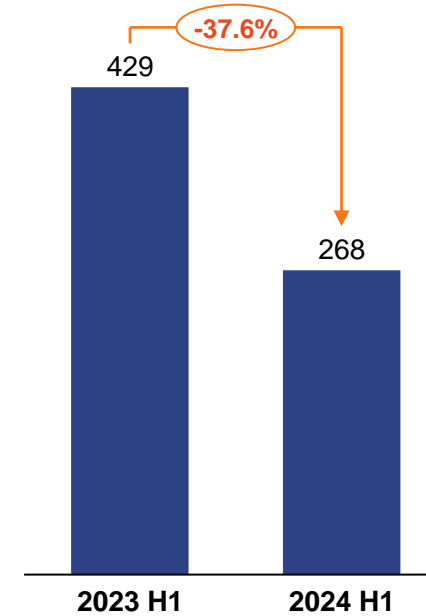
■ Drugs Sales
■ Service income



Drug sales growth was increased in Q2, full year drug sales guidance raised to $\geq 35\%$

Loss for the Period

In RMB millions



Loss of the period narrowed down by RMB161M / 37.6% yoy attributed to drug sales growth, cost improvement and decreased unrealized exchange loss

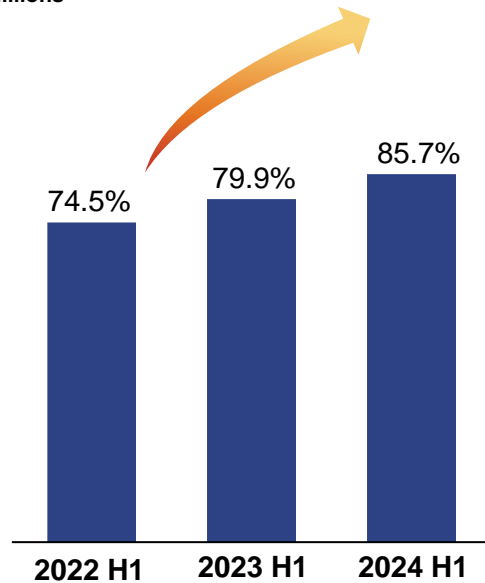
Note: The above financials is based on HKFRS (Hongkong Financial Reporting Standards)

Driving for Sustainable Business Growth

Strong cash position to invest in pipeline development with improved efficiency

Gross Margin % *

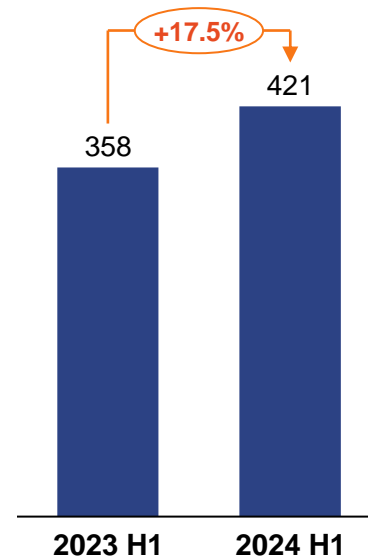
In RMB millions



Gross profit margin keeps increasing for 3rd consecutive year to 85.7% in 2024H1, attributing to the orelabrutinib revenue increase and changes in revenue composition

R&D Expense

In RMB millions



R&D expenses increased for strategic investment for innovative technology platform, and increased resources to clinical trials for our prioritized programs

Cash and cash related balance*

In RMB millions



Robust cash and cash related balance of RMB8B (~US\$1.1B) provides flexibility to expedite the clinical development and to invest in a competitive pipeline

Note: The above financials is based on HKFRS (Hongkong Financial Reporting Standards). Cash and cash related balance includes cash and bank balances, other financial assets and interest receivables balance

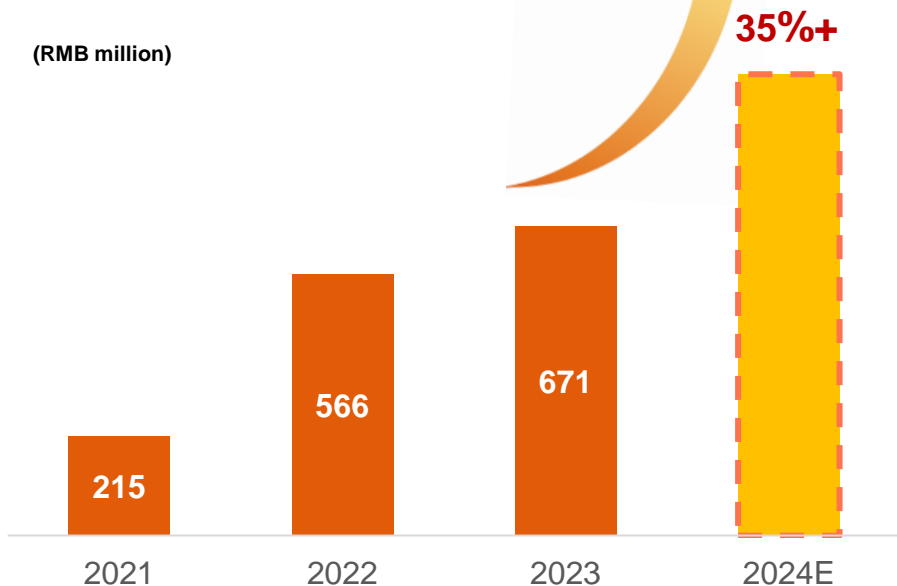
Commercialization Review

Achieved high growth with excellent product profile and strong commercial capability

宜诺凯



(RMB million)



Untapped MZL Market With Huge Potential

- ✓ **First and only** BTKi for r/r MZL in China, MZL is considered to be the 2nd largest NHL
- ✓ Recommended as a **class I regimen** in the CSCO Guidelines
- ✓ Committed **to be market leader** for this indication

Maximizing Potential for r/r CLL/SLL, r/r MCL

- ✓ **Extending DOT** leveraging preferred efficacy and safety profile
- ✓ Enhancing product recognition with multiple **real-world studies and evidence**
- ✓ **Advancing hospital access** to increase market share

Strong Execution

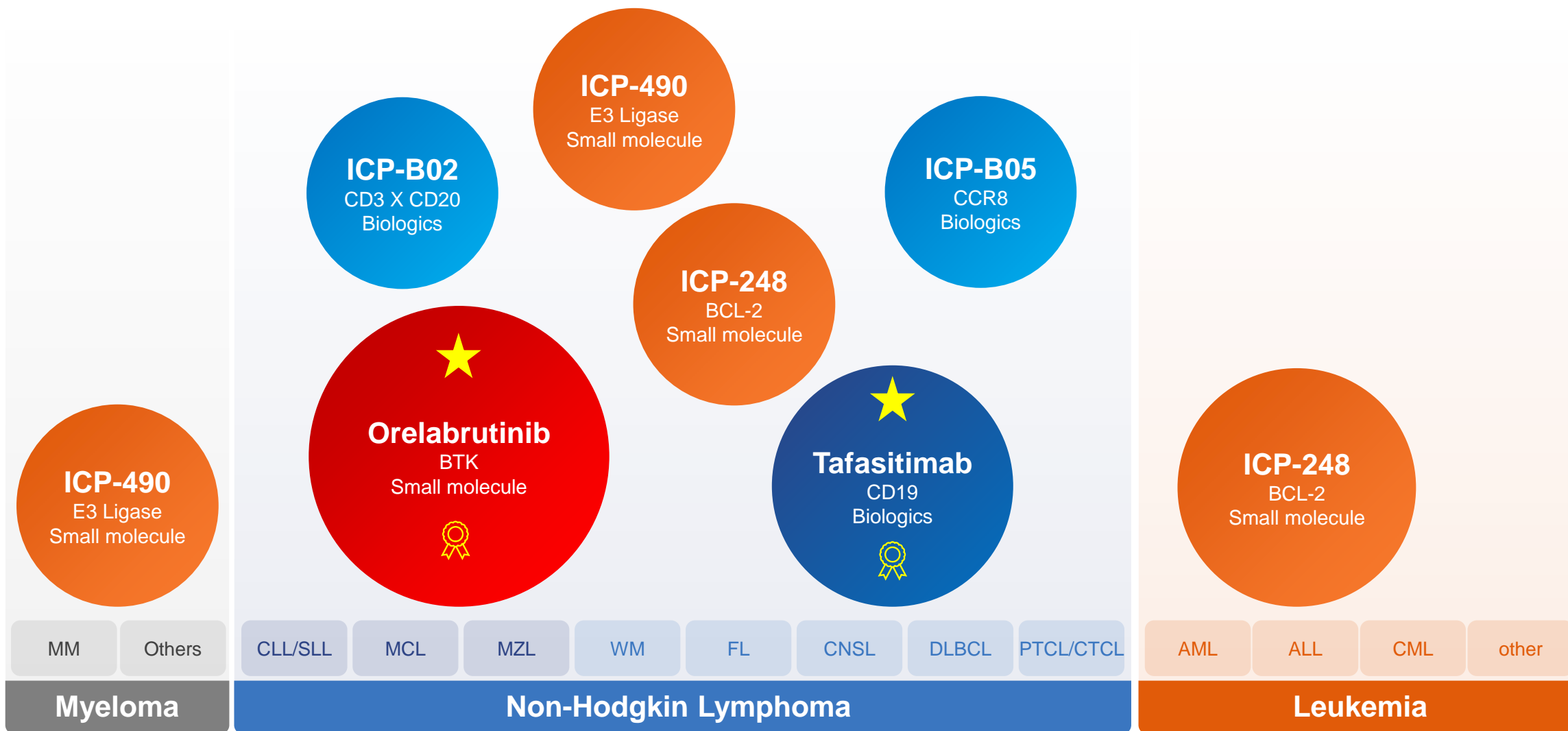
- ✓ **Experienced commercial leadership team** in hemato-oncology
- ✓ **Optimized strategy and quick deployment**
- ✓ Enhanced productivity and **cost efficiency**

¹Indications included in NRDL: adult patients with chronic lymphocytic leukemia (CLL)/small lymphocytic lymphoma (SLL) who have received at least one prior therapy (r/r CLL/SLL), adult patients with mantle cell lymphoma who have received at least one prior therapy (r/r MCL), and adult patients with marginal zone lymphoma who have received at least one prior therapy (r/r MZL)

A close-up photograph of a scientist wearing a white lab coat, safety glasses, and white gloves. The scientist is holding a pipette with a yellow tip and is dispensing a small amount of liquid into a small vial. The background is a blurred laboratory setting with a white bench and a window. On the left side of the image, there is a vertical orange bar and the text "R&D Progresses" in a dark blue font.

R&D Progresses

Comprehensive Coverage in Hemato-oncology Indications & MOAs



Tafasitamab: For the Treatment of r/r DLBCL

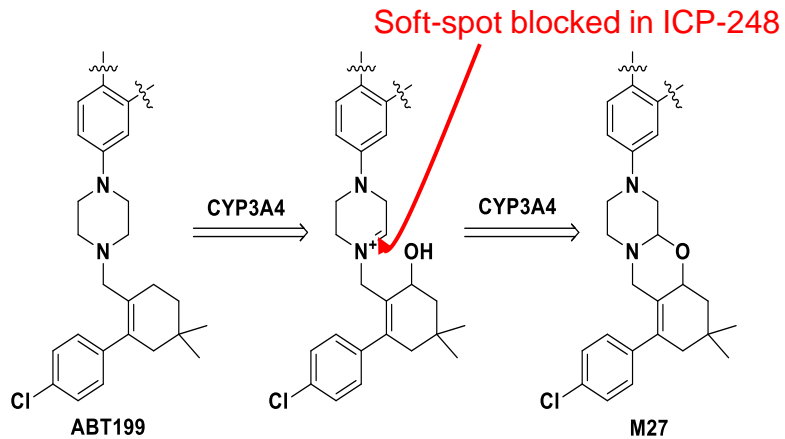


Comparison of Selected Novel Therapy in r/r DLBCL

Company	Target	Therapy	Phase	ORR (%)	CR (%)	mDOR (m)	mPFS (m)	mOS (m)
Incyte/InnoCare	CD19	Tafasitamab + Lenalidomide	Approved ex-China	57.5	40	43.9	11.6	33.5
ADC Therapeutics	CD19 ADC	Loncastuximab tesirine	Approved ex-China	48.3	24.1	10.25	4.93	9.92
Roche	CD79b ADC	Polatuzumab vedotin + BR vs BR	Approved	42 vs 18	23 vs 3	12.6 vs 7.7	9.5 vs 3.7	12.4 vs 4.7
Roche	CD20/CD3	Glofitamab	BLA	52	39	10.4	3.8	11.5
Amgen/Beigene	CD19/CD3	Blinatumomab	II	43	19	11.6	3.7	5.0
Regeneron/Zai Lab	CD20/CD3	Mosunetuzumab	II	33	21	N/A	N/A	N/A
AbbVie	BCL-2	Venetoclax+R+Pola	II	65	31	5.8	4.4	11

Non-head-to-head comparison

ICP-248: A Novel BCL-2 Inhibitor with Clinical Advantages



Advantages of ICP-248



Eliminated major metabolite



Reduced DDI risks



Improved PK & efficacy



Good safety profile

Venetoclax Pharmacological Properties

M27, a major metabolite of Venetoclax, shows ~80% AUC of the parent drug within 24 h

Significant inhibition of CYP2C8 and CYP2C9 by Venetoclax and M27 with $IC_{50} \leq 0.82 \mu\text{M}$

Significant inhibition of P-gp and BCRP by Venetoclax and M27 with $IC_{50} \leq 1.48 \mu\text{M}$

ICP-248 development strategy

Dose Expansion at 100mg
(r/r CLL/SLL, r/r MCL, Other NHL)

Combo with Orelabrutinib
(1L CLL/SLL)

US trial in NHL

Dose Escalation at 150mg
(r/r CLL/SLL, r/r MCL, Other NHL)

1L AML IND Accepted

ICP-248: Mono-therapy or in Combination with Orelabrutinib in the Treatment of Hematological Malignancies

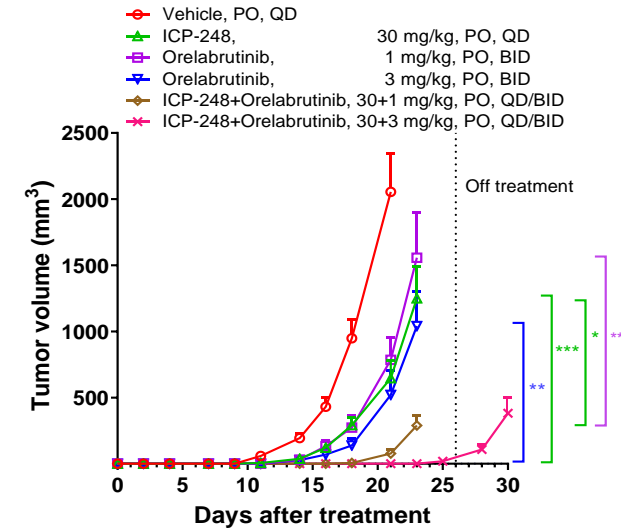
Best-in-class in both efficacy and safety

Asset	ICP-248 100 mg QD	APG-2575 ¹	BGB-11417 ²	LP-108 ³	Venetoclax ⁴
Sample Size	14	11	NA	21	81
Indication	BTKi failure B-NHL				
ORR	71.4%	Not reported		48%	40%

- Best-in-class for patients with BTKi failure B-NHL
- Most tolerable safety profile
- Consecutive with Orela in NHL

Expanding and Evolving ICP-248 Portfolio

Significant Synergy with Orelabrutinib



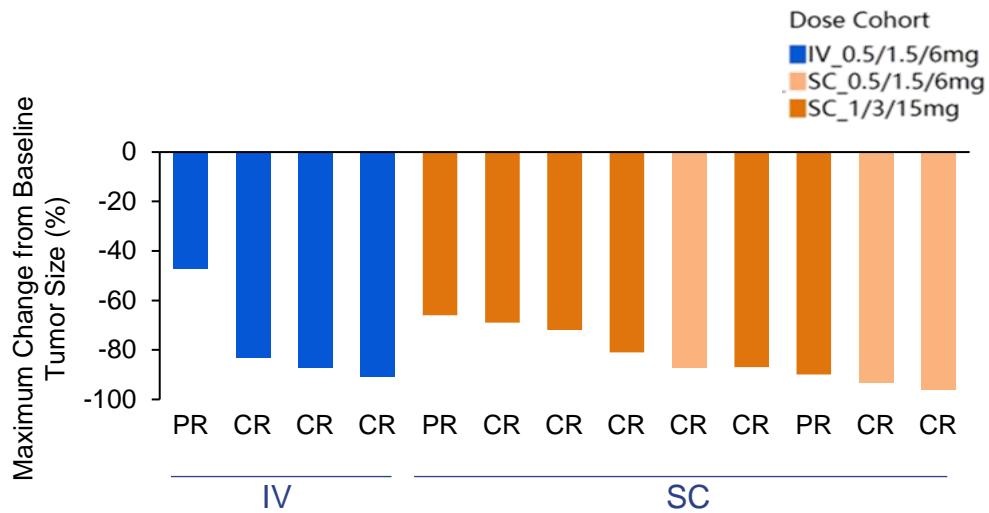
○ 1L CLL/SLL combo with Orela fixed duration therapy

- Safety run-in enrollment completion (42 pts) ahead of 2 months in timeline due to excellent compound and study profile

ICP-B02: Subcutaneous (SC) CD3xCD20 BsAb Shows Outstanding Efficacy and PK Profile



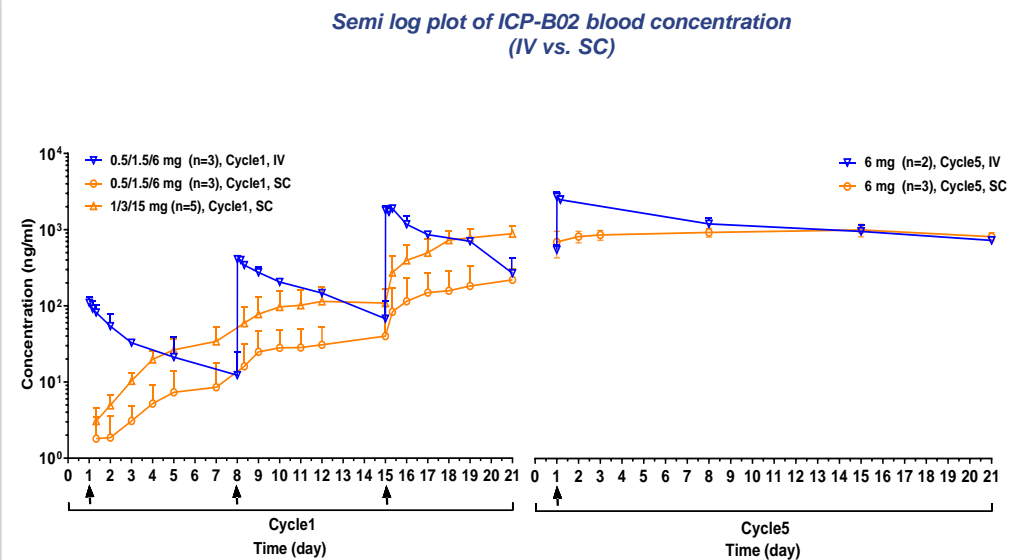
Outstanding Efficacy



- Ph I study (in both IV and SC cohorts at dose ≥ 6 mg in NHL) demonstrated an **ORR of 100% (10 CRs and 5 PRs)**
- Efficacy in SC group:
 - ✓ **ORR 100% (7 CRs and 4 PRs)**
 - ✓ **CRR 63.6%**



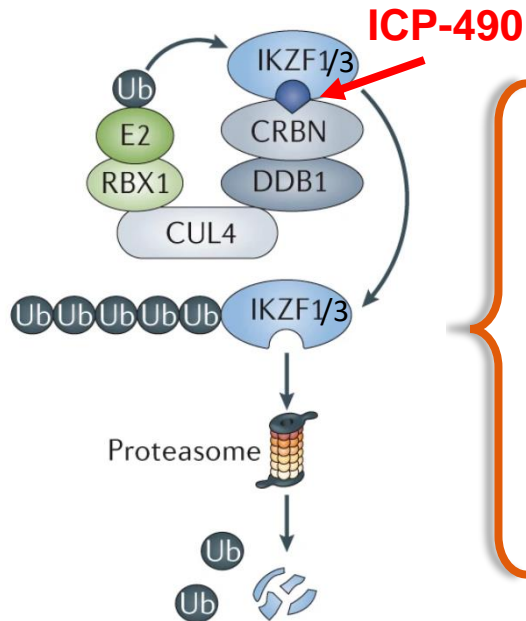
Excellent PK Profile



- ICP-B02 (SC) has demonstrated a **favorable linear PK** and comparable to IV dosing.
- SC dosing has been selected for further exploration
- Profound and rapid B-cell depletion in peripheral and tissues

ICP-490: Molecular Glue Provides New Possibility in the Treatment of Multiple Myeloma with Synergistic Effect with Existing Treatment

MoA

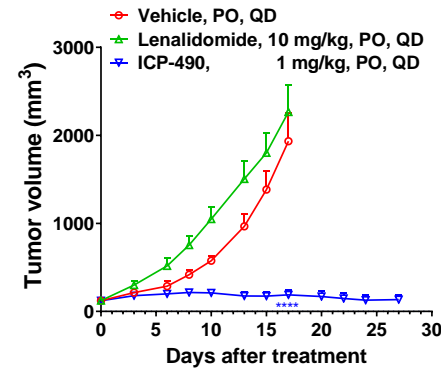


Direct Anti-Myeloma Effects

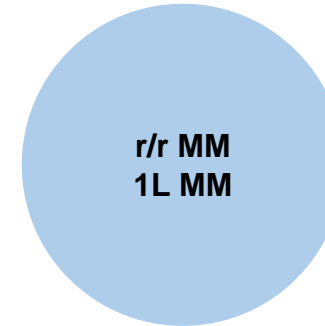
Immune Modulation for Synergistic Combinations

Therapeutic Effects

Efficacy of ICP-490 in *in vivo* model of acquired resistance to lenalidomide



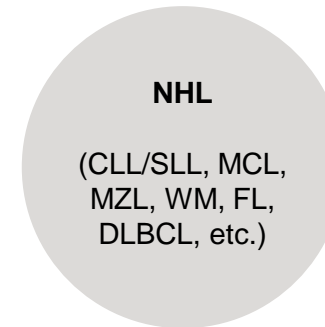
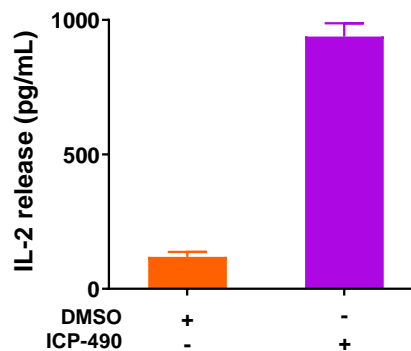
Target Indications



Blockbuster Potential

- Superiority in potency and **overcomes acquired resistance** to lenalidomide
- **Combo study with Dex in MM** showed preliminary efficacy

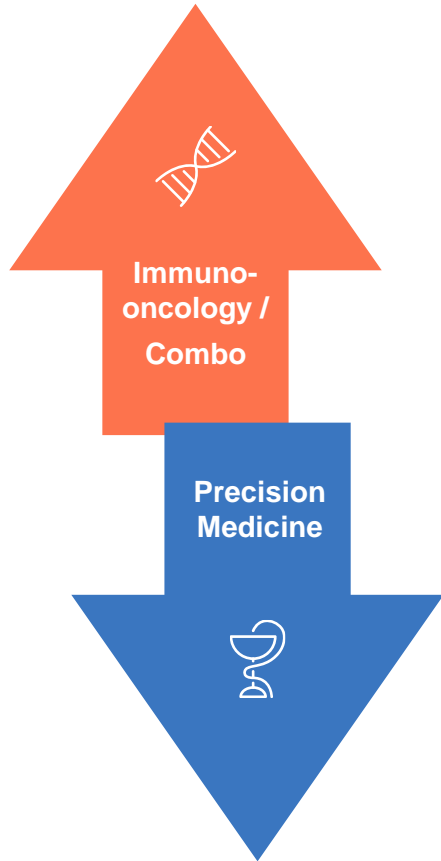
IL-2 release from CD3 activated PBMC



- **Synergetic effects with immense potential in combo-therapy** for hemato-oncology (e.g. combo with mAb, CAR-T)
- **NHL study initiation**

Solid Tumors Strategy

Benefit more patients



Benefit patients more

First-in-Class
Cornerstone of combination therapy

ICP-189
SHP-2

ICP-B05
CCR8

RTKi

EGFRi

VEGFi

KRASi

RAFi

MEKi

CDK4/6i

PD-1/PD-L 1

ICI

ICP-723
NTRK/
ROS1

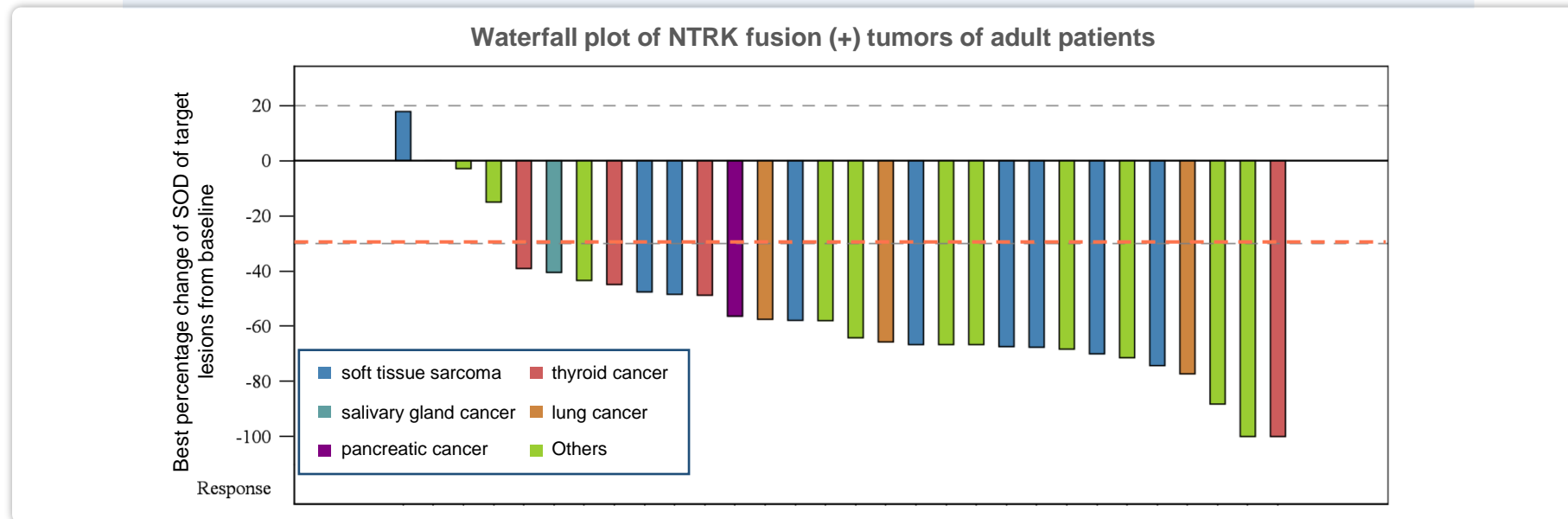
ICP-192
FGFR

Provide the right medicine, to the right patient, at the right time

ICP-723: Entered to Pre-NDA Stage with Favorable Clinical Results

- PII Registration trial for NTRK gene abnormalities, **pre-NDA stage**
 - ✓ **ORR: 80-90%**
 - ✓ Long duration of response (longest beyond 36 months)
- **Efficacy observed in adolescents and pediatric patients**
- **Finished dose escalation for pediatric patients**, EOP2 meeting request submitted to CDE to start the registrational trial
- Efficacy observed in TRKi-resistant patient

Significant and durable efficacy observed across diverse tumor types in adult patients



ICP-189: SHP2 Inhibitor with Large Potential in Combinational Treatments



ICP-189
SHP2 Inhibitor



Furmonertinib
EGFR Inhibitor

Mono-therapy Progress

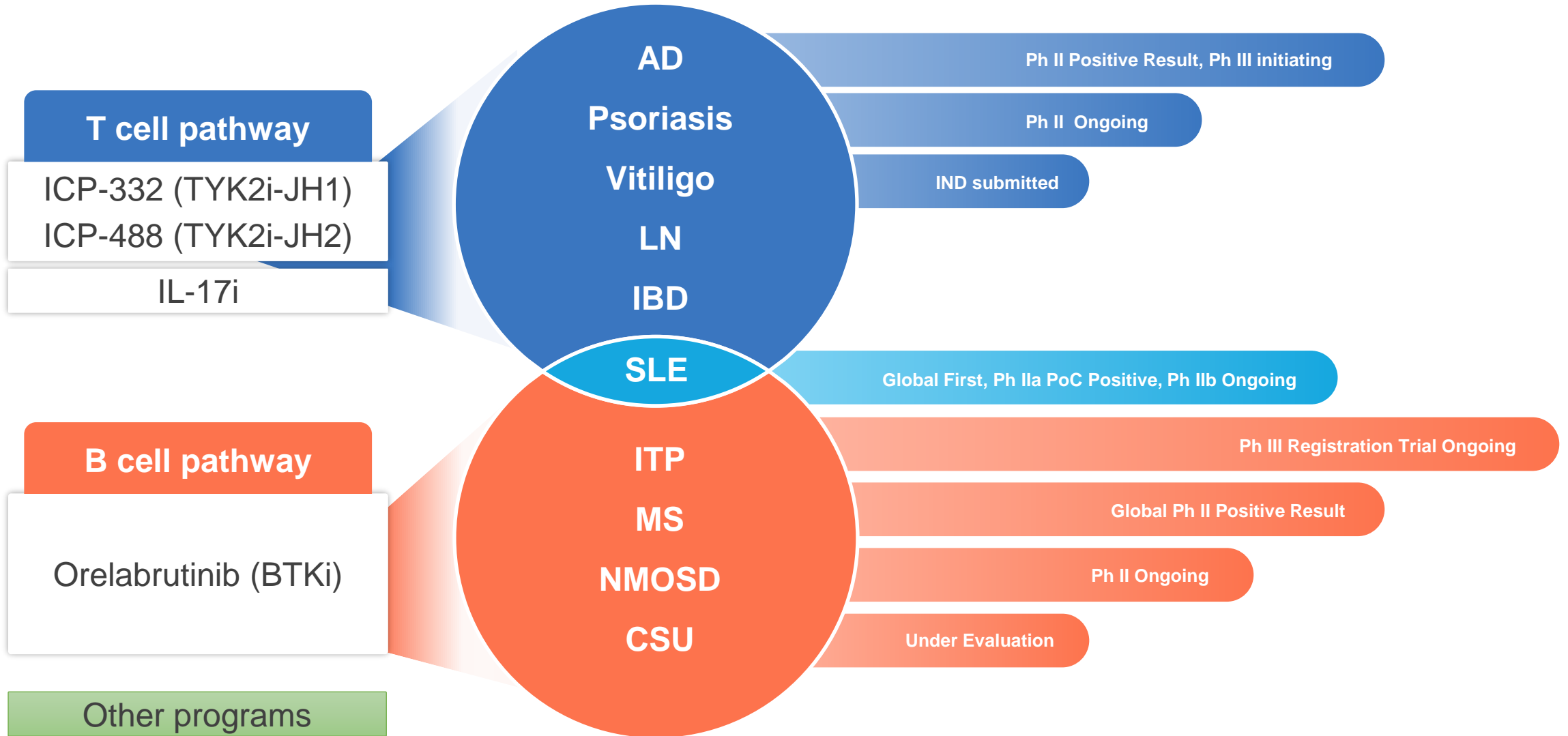
- First-in-Class
- SHP2 inhibitor for NSCLC & others
- **Excellent PK and tolerability demonstrated** in Ph I dose escalation
- **Single agent efficacy** observed
- Class-leading safety profile: **No grade 3 or higher TRAEs** observed up to 120 mg

Combo-therapy Strategy

- Target major market in NSCLC by combination with EGFRi
 - ✓ SHP2 is involved in EGFR signaling as well as other receptor tyrosine kinases that contribute to EGFR resistance
 - ✓ Ph I dose escalation for combo with EGFRi* in NSCLC, escalated to 2 dose
 - ✓ **Promising results observed in combo with furmonertinib (EGFRi) in 3rd EGFRi-resistant NSCLC**

*Combo with furmonertinib, in collaboration with ArriVent

Autoimmune Disease Strategy



AD: Atopic Dermatitis
 LN: Lupus Nephritis
 IBD: inflammatory bowel disease

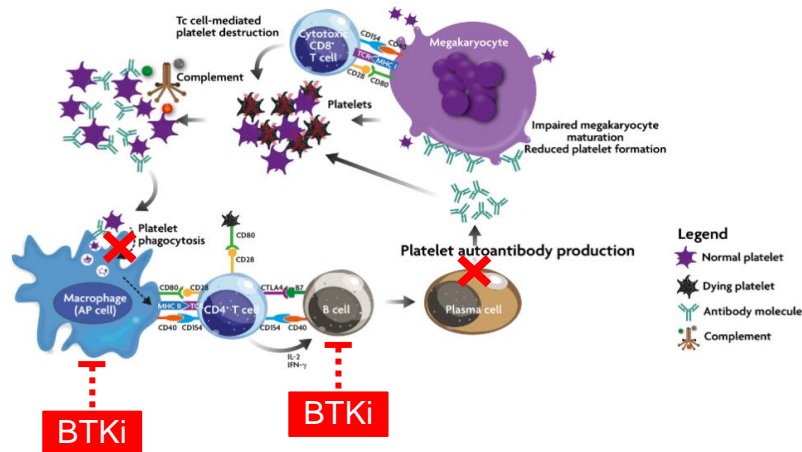
SLE: Systemic Lupus Erythematosus
 ITP: Idiopathic Thrombocytopenic Purpura
 MS: Multiple Sclerosis

NMOSD: Neuromyelitis Optica Spectrum Disorders
 CSU: Chronic Spontaneous Urticaria

Orelabrutinib: Targeting to Extend Life Cycle Management & Expand Market Space

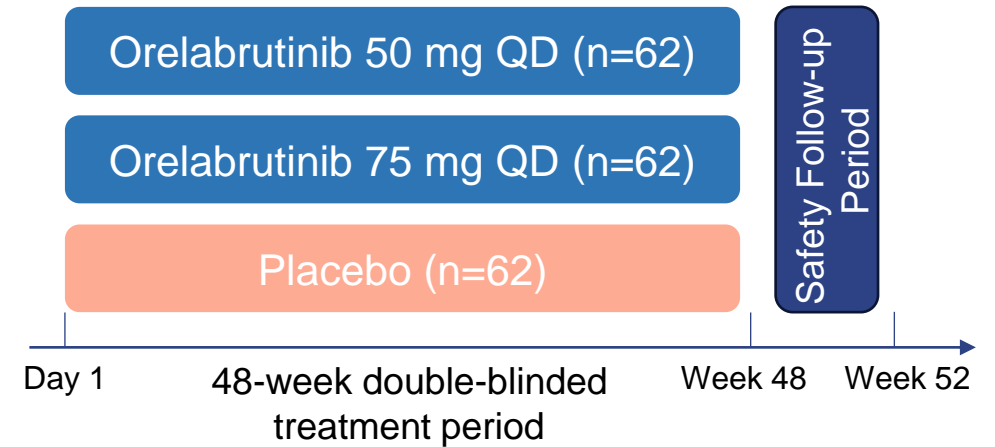
ITP Ph III Registrational Trial

- Ph II result:
 - ✓ **40%** patients met the primary endpoint at 50mg QD
 - ✓ **83.3%** achieved durable response among patients who met the primary endpoints
 - ✓ **75%** of patients, who previous responded to GC or IVIG, met the primary endpoint
- **Ph III: registrational trial ongoing in China, targeting enrollment completion in 6 months**



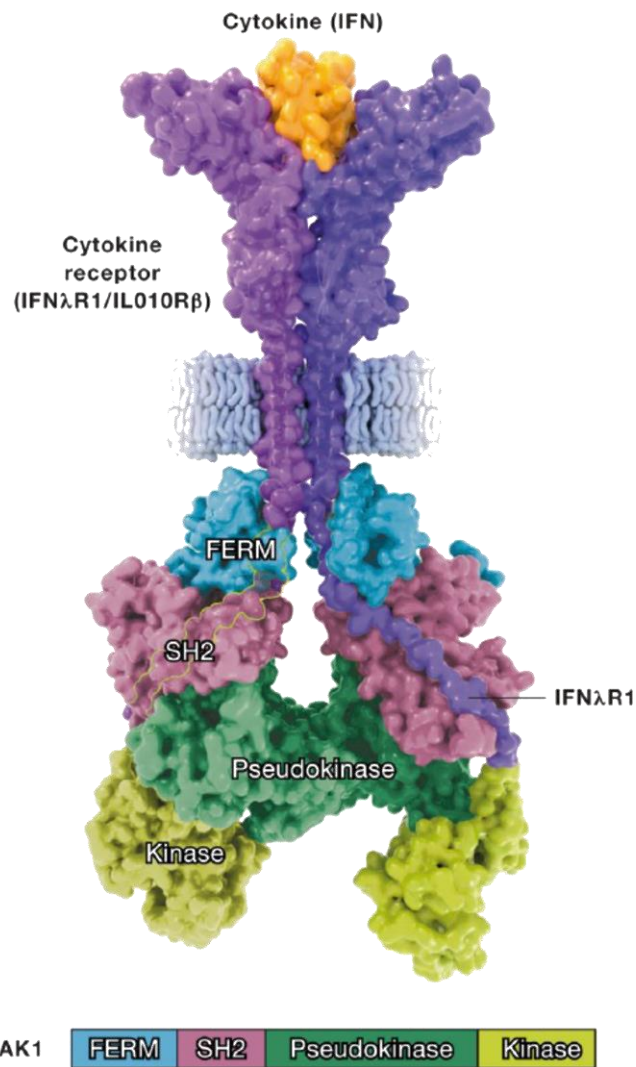
- Decreased macrophage (Fcγ receptor)–mediated platelet destruction
- Reduced production of pathogenic autoantibodies

SLE Ph IIb Design & Progress

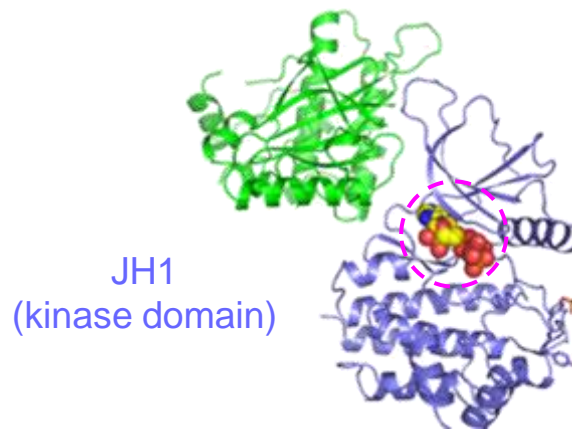


- **Global first and only BTK inhibitor ever shown efficacy in Ph II SLE trials**
- **Ph IIb completed over 90% of patient enrollment, targeting patient enrollment completion by Sept. 2024**

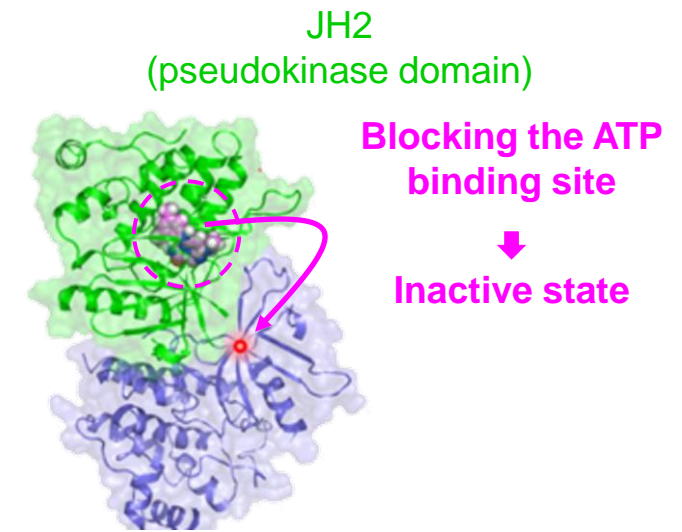
ICP-332, ICP-488: TYK2 Inhibitors with Different Selectivity Profiles



Active site binding



Allosteric site binding

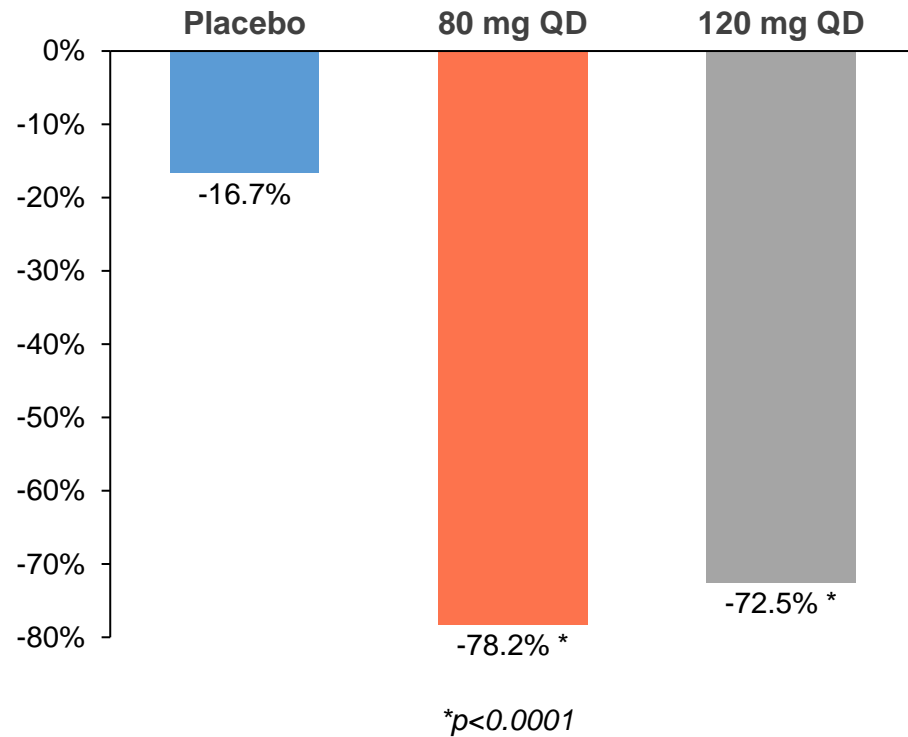


Inhibitor	IC ₅₀ (nM)	IC ₅₀ (nM) @1 mM ATP			
	TYK2 JH2	TYK2 JH1	JAK1	JAK2	JAK3
ICP-332	2319	0.5	19	191	930
ICP-488	5	>10,000			

ICP-332 Significantly Improved EASI Scores from Baseline in Phase II for the Treatment of AD Patients

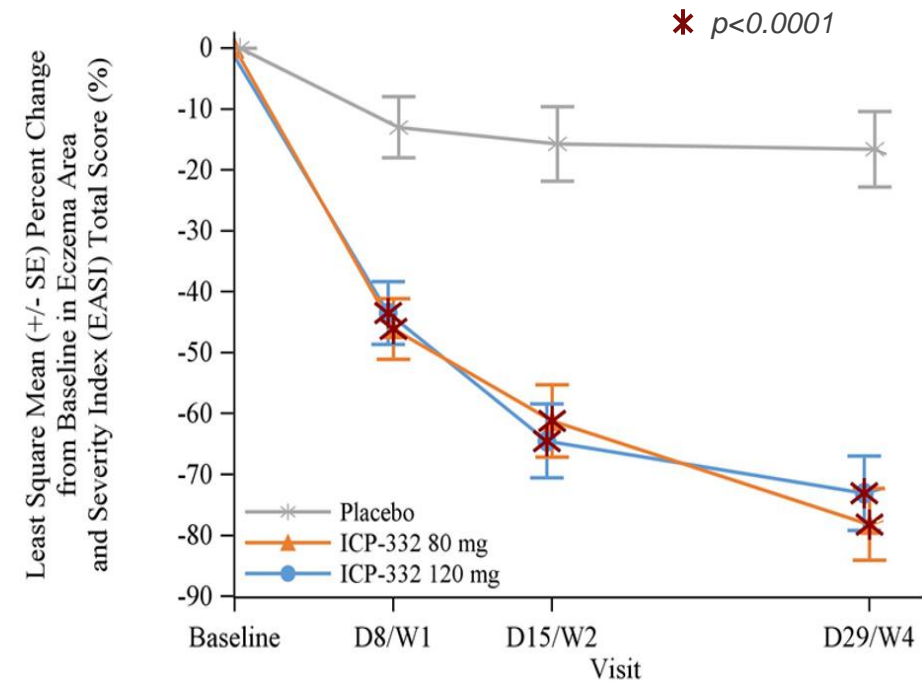
Percent Change from Baseline in EASI

Total Score at Week 4 - Main Analysis (FAS)



Percent Change from Baseline in EASI

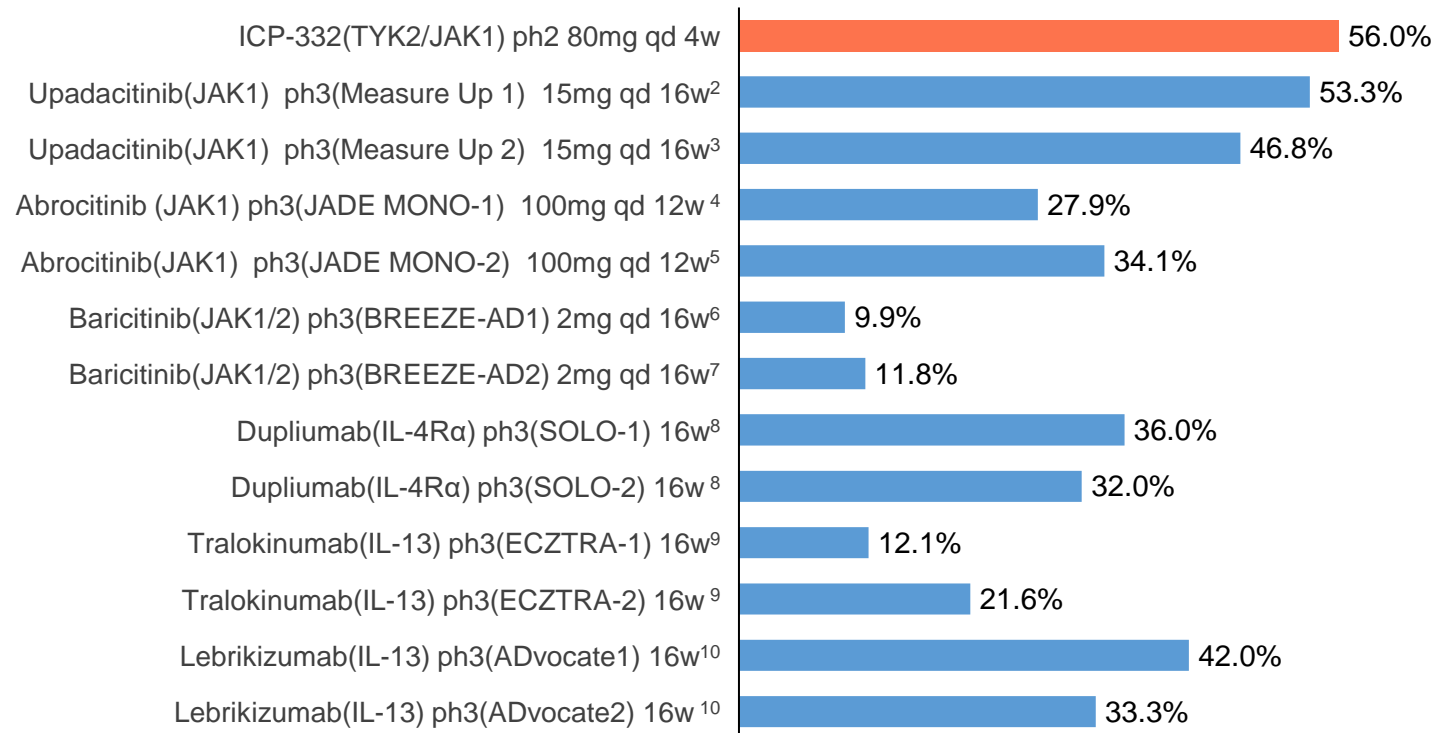
Total Score by visit (FAS)



EASI: Eczema Area and Severity Index; FAS: Full Analysis Set

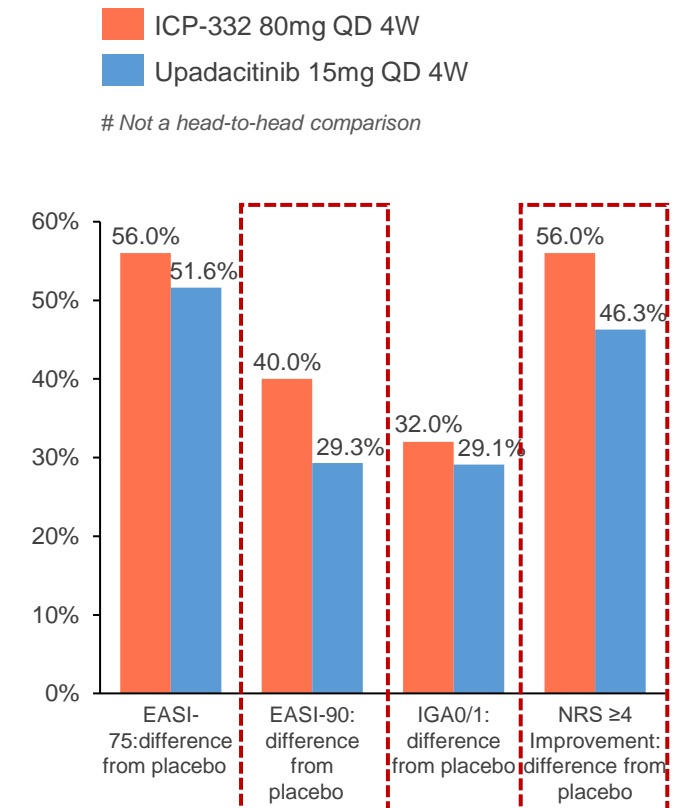
ICP-332 Demonstrated Top Efficacy in PII Across Different MoAs for the Treatment of Atopic Dermatitis

Comparison of ICP-332 with Various Innovative Drugs on EASI 75 (Subtracted Placebo)



Not a head-to-head comparison

Efficacy Comparison of ICP-332 with Upadacitinib at Week 4¹



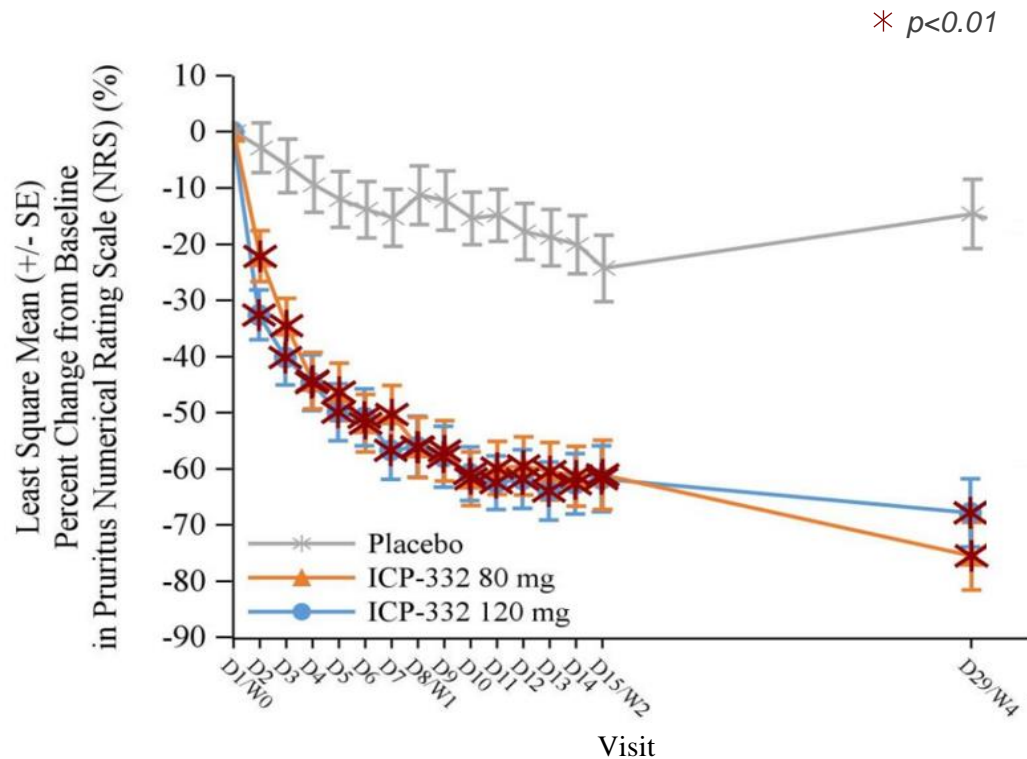
Not a head-to-head comparison

Source: 1. Simpson EL, et al. JAMA Dermatol. 2022;158(4):404–413. doi:10.1001/jamadermatol.2022.0029; 2,3,4,5,6,7: data from ClinicalTrials.gov <https://www.clinicaltrials.gov/>; 8. DUPIXENT® (dupilumab) injection label; 9. A. Wollenberg, et al. Br J Dermatol 2021; 184:386–387 DOI 10.1111/bjd.19574; 10. Silverberg JI, et al. N Engl J Med. 2023 Mar 23;388(12):1080-1091. doi: 10.1056/NEJMoa2206714.

ICP-332: Quick Response in Improving Patient Quality of Life

Quick and Statistically Significant Response from Day 2

Pruritus Numerical Rating Scale (NRS)



Improvement of Patient Quality of Life

Dermatology Life Quality Index (DLQI) Score Change from Baseline by Visits (Full Analysis Set)

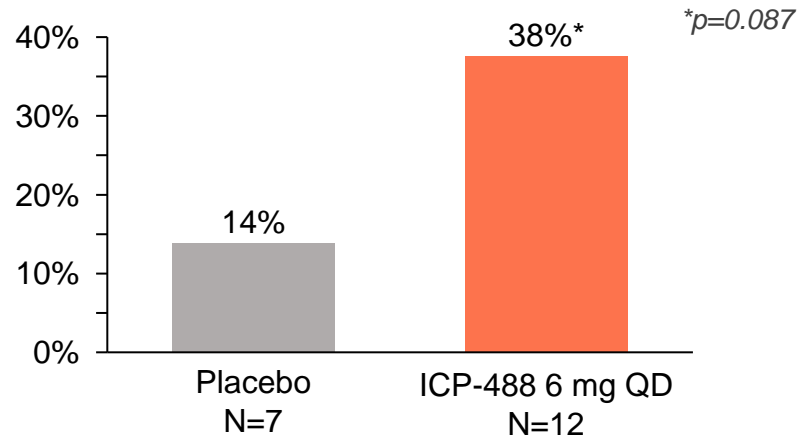
	Placebo (N=25)	ICP-332 80mg (N=25)	ICP-332 120mg (N=25)
D8/W1	-3.3(-4.8,-1.9)	-6.5(-8.0,-5.1)	-6.8(-8.4,-5.3)
	p-value	0.0027	0.0018
D15/W2	-2.2(-4.2,-0.2)	-8.7(-10.7,-6.7)	-7.9(-9.9,-5.9)
	p-value	<0.0001	0.0002
D29/W4	-1.2(-3.3,0.9)	-10.8(-12.8,-8.8)	-8.9(-11.0,-6.8)
	p-value	<0.0001	<0.0001

➤ Second indication: Vitiligo, PII/III clinical trial IND submitted

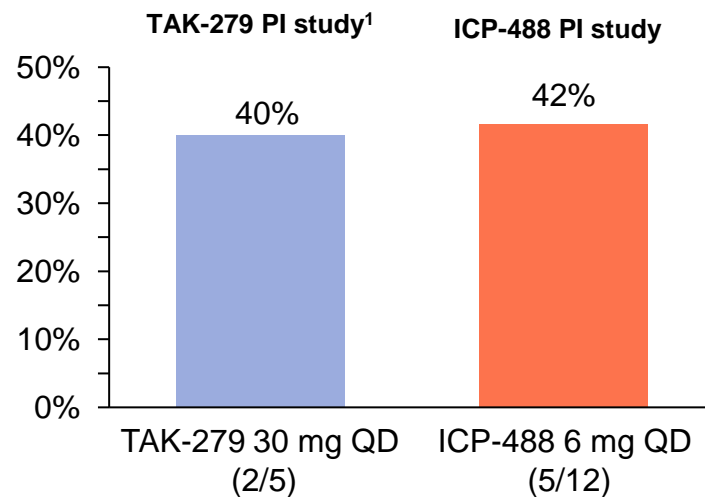
ICP-488: PoC Study in Psoriasis Patients Achieved Positive Results, and PII Study Completed Patient Enrollment

PI Psoriasis Cohort Results

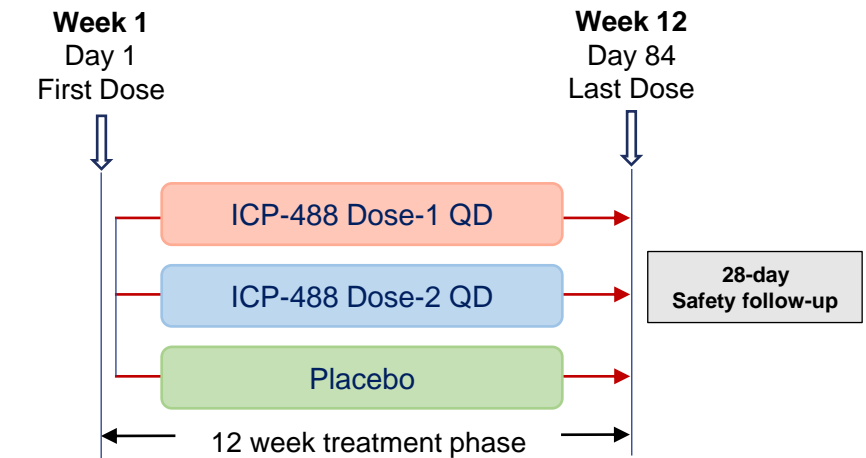
Percent Change from Baseline in PASI



PASI 50 Improvement (Placebo-Adjusted)



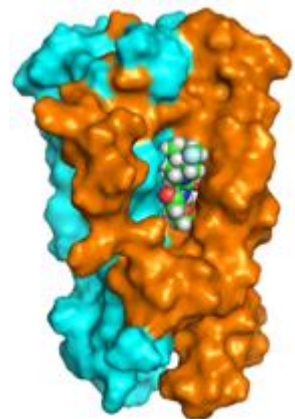
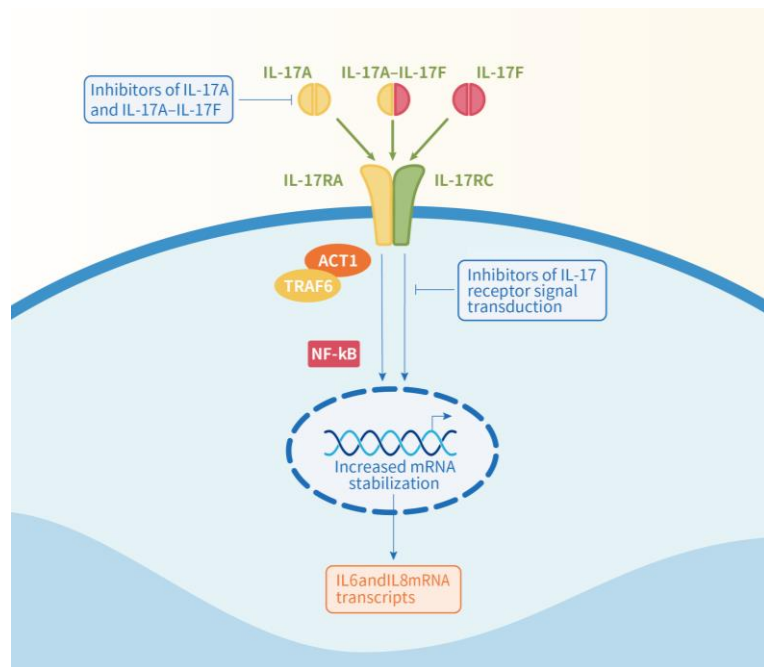
Psoriasis PII Study Design & Progress



Randomization on D1 1:1:1

- ✓ Psoriasis PII trial completed patient enrollment in China in May 2024. A total of 129 patients were enrolled.
- ✓ Study readout by end of 2024.

IL-17: A Novel Small Molecule Inhibitor of IL-17 for the Treatment of Autoimmune Diseases

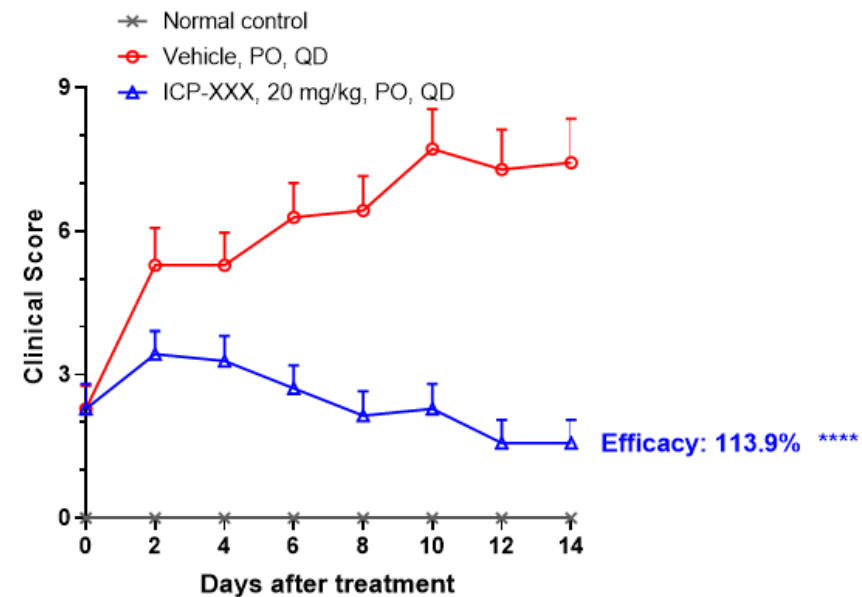


IL-17 modulator (PPI)

- Potent against IL-17AA & AF
- Excellent PK

- Broad market demand
- Well validated target
- Small molecules for patient convenience
- Our molecular targeted profile: better efficacy & PK

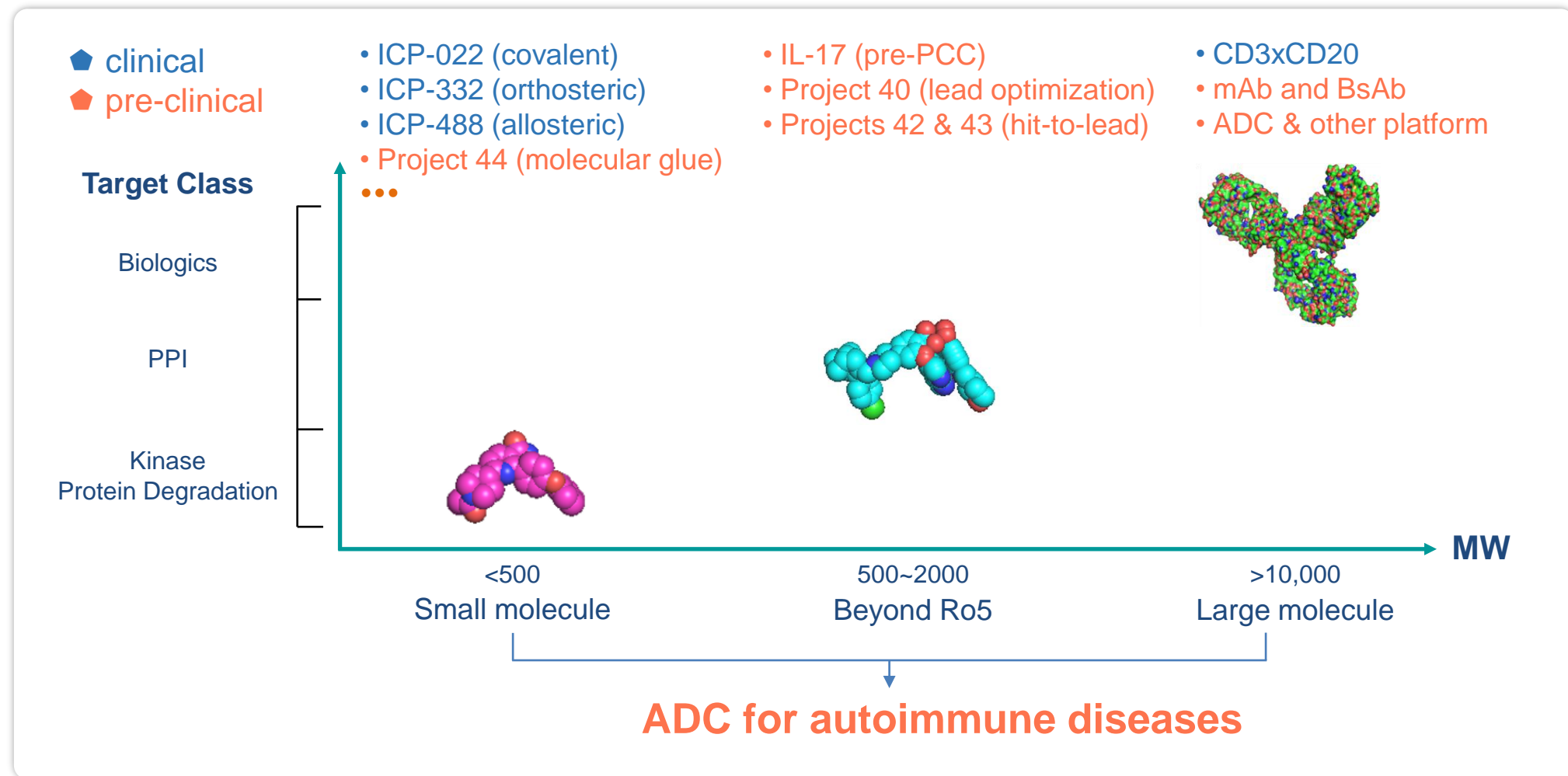
Rat CIA Model



Inhibitor	IC50 (nM)		Rat PK
	IL-AA	IL-AF	CL (mL/min/kg)
Reference	5.7	15	24
Ours	3	5	3.3

Preclinic: Innovative Platform Broadly Targeting Autoimmune Diseases

- Covering different autoimmune disease mechanisms of action
- A variety of modalities

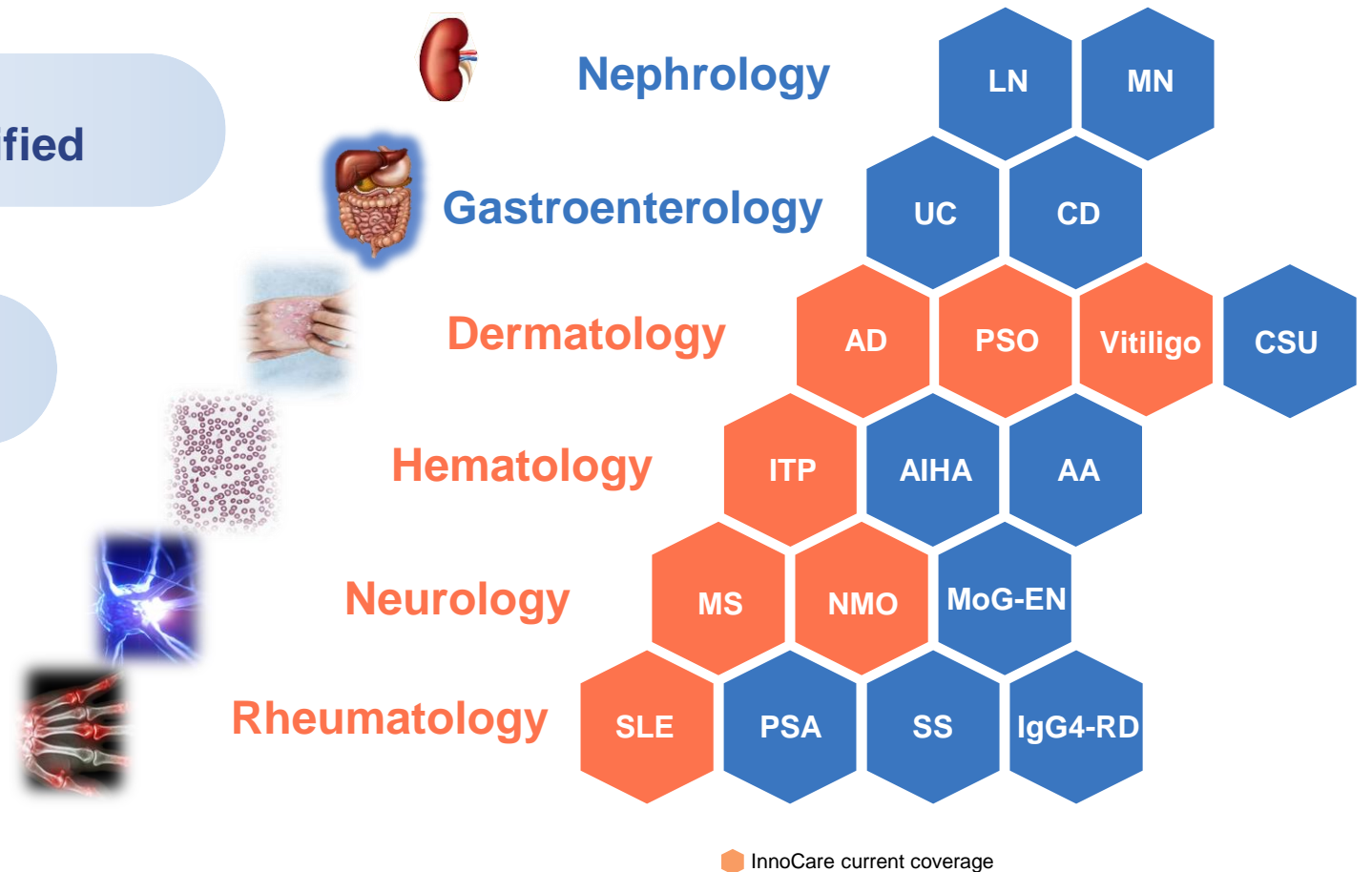


Tapping into Enormous Unmet Medical Needs Exist in Autoimmune Diseases

>150 autoimmune diseases identified

>500 M patients world wide

>40 M patients in China



AA: Aplastic Anemia
AIHA: Autoimmunehemolytic Anemia
CD: Crohn's Disease

CLE: Cutaneous Lupus Erythematosus
IgG4 RD: Immunoglobulin G4-related disease
ITP: Immune thrombocytopenic purpura

LN: Lupus Nephritis
MN: Membranous Nephropathy
MoG-EN: MOG encephalomyelitis

PsO: Psoriasis
SLE: Systemic Lupus Erythematosus
SS: Sjogren syndrome



INNOCARE

15:2
2021年07月

Product Pipeline – Hemato-oncology

Drug	Target	Indication(s)	Rights	IND Enabling	Dose Escalation		Dose Expansion		Pivotal Trial		Expected NDA Filing	Market
					PHIa	PHIb	Ph II*	Ph II**	Ph III			
ICP-022/ Orelabrutinib	BTK	r/r CLL/SLL		NDA approved: 25 Dec 2020								★ CHN
		r/r MCL		NDA approved: 25 Dec 2020								★ CHN,SG
		r/r MZL		NDA approved: 21 Apr 2023								🏆 2024 SG ★ CHN
		r/r MCL		Global Development Status								🏆 2024
		1L: CLL/SLL										🏆 2024
		1L: MCL										🏆
		MZL confirmatory										🏆
		1L: MCD DLBCL										🏆
		1L CLL/SLL		Combo with ICP-248								
ICP-B04/ Tafasitamab	CD19	Tafa + LEN, r/r DLBCL		BLA accepted in June							🏆 2024	★ HK
ICP-B02	CD3 x CD20	Hemato-oncology		Dose escalating in IV&SC								
ICP-248	BCL2	NHL		Dose escalating								
		AML		IND submitted								
ICP-490	E3 Ligase	MM / DLBCL / Hemato-oncology		Dose escalating								
ICP-B05	CCR8	Hemato-oncology		Dose escalating								

Hemato-Oncology

Product Pipeline – Solid Tumors and Autoimmune Diseases

	Drug	Target	Indication(s)	Rights	IND Enabling	Dose Escalation	Dose expansion		Pivotal Trial		Filed	Market
						PHIa	PHIb	Ph II*	Ph II**	Ph III		
Auto-immune Disease	ICP-022/ Orelabrutinib	BTK	SLE		[Progress bar]							
			MS		Global Phase II Completed							
			ITP		[Progress bar]							
			NMOSD		[Progress bar]							
	ICP-332	TYK2 – JH1	Atopic Dermatitis		Phase II completed with promising results, phase III initiated							
			Vitiligo		[Progress bar]							
ICP-488	TYK2 – JH2	Psoriasis		[Progress bar]								
Solid Tumors	ICP-723/ Zurletrectinib	pan-TRK	NTRK fusion-positive cancers		[Progress bar]							
	ICP-192/ Gunagratinib	pan-FGFR	Cholangiocarcinoma		[Progress bar]							
	ICP-189	SHP2	Solid tumors		Dose escalating							
			+EGFRi NSCLC		[Progress bar]							
	ICP-B05	CCR8	Solid tumors		Dose escalating							